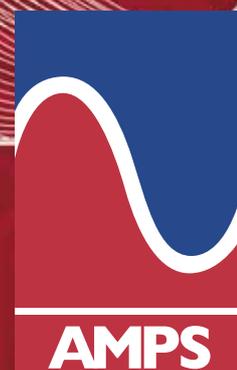


AMPS ANNUAL REVIEW **2012**



AMPS QUARTERLY MARCH **2013**



The Association of Manufacturers and suppliers of Power Systems and ancillary equipment



CONTENTS

CHAIRMAN'S REPORT	page 3
DIRECTOR GENERAL'S REPORT	page 4
EUROGEN REPORT	page 5
MARKETING REPORT	page 6
AMPS NETWORKING EVENTS 2012	page 7-8
ECONOMIC REPORT	page 9
AMPS STATISTICS	page 9
TECHNICAL COMMITTEE	page 10
TECHNICAL COMMITTEE REPORT	page 10
LISTING OF COMMITTEE MEMBERS	
REPRESENTATION AT BSI	page 11
MEMBERS OF COUNCIL	page 12
MEMBERSHIP UPDATE	page 12
AMPS TEAM	page 13
PAST PRESIDENTS	page 13
FULL MEMBERS	page 14
WHAT AMPS OFFERS ITS MEMBERS	page 14-15



CHAIRMAN'S REPORT

FROM KEITH MARSHALL

When I was lucky enough to take over as the Chairman of the Association two years ago it was at a time when there was much soul searching as to what AMPS was meant to be; small networking club or something else? I am pleased to say that outside events converged with discussions and took us to one conclusion – in this environment, with these economic pressures, these regulatory pressures, we need to be much more. We need to be for our members:

- The extra man in the marketing department getting them noticed in places where otherwise they just wouldn't be seen
- The free of charge technical expert that can quickly provide the information that would otherwise take days or weeks to find
- The lobbying body helping steer legislation and keeping members abreast of what legislation is going to do to their products
- The networking resource helping members keep in touch with their customers, suppliers and competitors
- The industry body promoting the standard of good work and helping our members benchmark to that standard and prove to their customers why they are the best

That's what we identified, that's what we set out to achieve and hopefully now, two years on, we have gone some long way forwards:

- We have Wendy Grafton in post as our Business Development Manager. Wendy is out there talking to our members and their customers. She is creating some remarkable opportunities such as the CIBSE "Meet the Power Experts" event where our members have (for £200) a chance to exhibit to a group of members of the Chartered Institute of Building Services Engineers who have chosen to attend a conference on Generating Sets and Emergency Power. £200 for a room full of people interested in Generating Sets!!! Show me a Sales Manager who wouldn't salivate at the chance! We hope later this year to be able to follow this up with a similar event with the Institute of Facilities Management.
- We have issued the first publication of the "Jargon Buster" – a free of charge publication that has gone to some 5,000 consultants and specifiers using our products. Additional copies are already being requested!
- We have our first technical publications in place, free of charge to members but also selling to non-members on subjects such as the 8528 standards and UL2200
- We are now taking the lead in EUROPGEN to develop an effective lobbying group at European level, with work already going on in respect of RoHS and co-ordinating Grid Code requirements (G59/3 is coming...)
- We hope late in 2013/early 2014 to be able to launch the AMPS training programme for technicians to help promote a standard for our industry and to help our members differentiate in the eyes of their customers the good from the bad
- In 2013 we hope to start 'Meet the Council' events where Council members will chair dinners for local members and prospective members to give us a chance to increase our local networks – which of us wouldn't benefit from more local suppliers?

Meanwhile, we continue with our trusty old networking events such as the Conference, Golfing Day and Karting.

And is any of this working? We are receiving enquiries from new members because their clients have advised them that they need to be members of AMPS. Old members are returning. Members who have never attended an AMPS event are appearing from the forest! Yes it's working.

I have been privileged to spend two years as Chairman and would like to thank the AMPS Council and Director General for their guidance and support and the secretariat for their constant hard work on our behalf. I now hand on the office to Robert Beebee of IPU Group and hope to leave him an Association that has progressed and has a marvellous future, achieving real benefits for its members.

Keith Marshall,
AMPS Chairman

DIRECTOR GENERAL'S **REPORT**

FROM ROGER LANE-NOTT

Despite the glorious summer of sport at the Olympics and the number of generators that were required to support it, 2012 was a difficult year for the AMPS membership. The Eurozone crisis remained unresolved, there was a complete lack of an upturn in the construction market and the economic landscape across the world continued to be uncertain with most countries including the UK struggling for growth. Some members have had a reasonable year and some a bad one depending on which sector of the industry they are active in. There is no doubt that the demand for our members' products is still high and it seems certain that the demand for power generation will continue to rise despite high oil and gas prices. Resilience is now the key buzzword and with the National Grid reserve dropping down to 4% this is a key area. The debate over renewable continues and even the experts and fervent supporters of renewable admit that we will be lucky if we can produce more than 12% of the world's needs. So in the gen-set world we must crack on and maximise every opportunity.

Within AMPS our new Business Development Manager has made a significant impact on changing how we do business and what we can really offer our members. Wendy Grafton will explain what we have done and what we have planned elsewhere in this Review.

WAY AHEAD FOR AMPS

In the latter part of 2012 your Council spent a considerable amount of time discussing "What is AMPS" – what is behind the badge and how do we want to take the Association forward. We have agreed a sustainable way ahead without increasing subscriptions too much and we are now focusing on providing Best Practice and being a Solution Provider to members. We have also concentrated on getting to know the consultants, facility managers and specifiers. Invariably these are the people who advise and follow through requirements for the clients and we need to get close to them and make them fully aware of what AMPS members have to offer.

We now have much better communication with members which includes an excellent quarterly magazine, a regular e-Bulletin and the members' only area of the website. We will continue to develop member benefits, to bring new companies into membership and to develop the way the Association works for the benefit of its members. Resources are, of course, limited and we will continue to maintain a tight budget.

Wendy will be presenting her plans at the Annual Conference on Tuesday 12th March at One Great George Street.

EVENTS

On the events side we had a good Conference in March with excellent speakers. The Annual Golf Day organised brilliantly again by Andy Bell was a huge success at the Forest of Arden Golf Club and we held the Karting Day – probably for the last time at Milton Keynes Daytona.

2013 EVENTS

Thursday 7th March

The inaugural Joint CIBSE/AMPS "Meet the Power Experts" evening event to be held at Clyde & Co who are kindly sponsoring the event.

Tuesday 12th March

AMPS Conference. The AMPS AGM and Conference will be held on 12th March at One Great George Street, London – the home of the Institution of Civil Engineers. This is a popular venue and we have a good line-up of conference speakers and the comedian Simon Evans as our after lunch speaker.

Monday 20th May

AMPS Golf Day at the Championship Arden Course. The course is part of the offerings of the Marriot Country House Hotel at the Forest of Arden
www.golfforestofarden.com

September 2013

Members networking event – details to be confirmed

October 2013

Event with CIBSE – details to be confirmed





EUROPGEN REPORT

FROM ROGER LANE-NOTT

Last year I explained that we had resurrected EuropGen. This was very much an AMPS initiative. We held a couple of meetings with our equivalents in France [Gigrel – Groupement des Industries du Groupe Electrogène], Germany [VDMA] and Italy [Federation ANIE – Federation Nazionale Imprese Ellettroniche ed Electtroniche] but it soon became clear that VDMA were not committed and were dragging their feet. Several planned meetings were cancelled and so the AMPS Council decided to give them one last chance and if they did not agree then we would form a new European Association called EUROGENSYS [European Generator Systems] with our French and Italian colleagues.

We are planning a simple constitution that will allow us to lobby in Brussels as a European Trade Association and are looking at initial funding of €3000 per association in 2013 to add to the €3500 currently in the bank.

In the meantime we have set up the following Working Groups and we wish to keep these going:

Working Group 1 – RHoSH

Lead: Richard Meadows (AMPS)

Members: Andrew Greer, SDMO, GIGREL

Objective: The aim is to drive clarity into definitions such as large scale fixed installations and the ideal is to exclude from RHoSH all generators above 10KVA. We will be liaising closely with EUROMOT.

Working Group 2 – Grid Codes

Lead: Gerd Kreiger (VDMA)

Members: VDMA, AMPS plus more to be decided

Objective: Still to be defined.

Working Group 3 – ErP Energy related Products Directive

Lead: Roger Lane-Nott (AMPS)

Members: All

Objective: EuropGen needs to be a stakeholder.

Working Group 4 – Noise

Lead: Richard Payne (AMPS)

Objective: Watching Brief

Mirror Group 5 – Emissions

Lead: Richard Payne (AMPS)

Objective: Mirror committee for EUROMOT.

Watching Brief

Working Group 6 – EuropGen web site

Lead: Roger Lane-Nott (AMPS)

Objective: Create a website that will promote Europgen as the voice of the European Genset industry and member companies. This is almost ready.

Target Date 12th March 2013

Mirror Group 7 – Market Surveillance

Lead: Michael Darke (AMPS)

Objective: Paper from Michael Darke. Watching Brief



MARKETING REPORT

BY WENDY GRAFTON

I am sure we will all agree that 2012 has been a difficult year for most organisations. At AMPS, whilst we have seen a few members leave for financial reasons, I am pleased to report that overall we have seen a small increase in our membership number to 82 as of 28th February 2013.

During 2012 I have been out to see a number of members and this has been useful to ensure members are aware of all the membership benefits but also to gain feedback on what you as members find useful from your AMPS membership. It is satisfying to see AMPS Membership Certificates displayed in most members' reception areas as well as the AMPS Power magazine on offer. It tells me that members value their AMPS membership which is great to see.

The main new direction for 2012, in addition to continuing to recruit new members, is to forge links with other associations that can give AMPS access to specifiers of members' products and services. To this end we now have the Facilities Management Association on board as an Associate Member and I have met with Chartered Institute of Building Services Engineers (CIBSE) and British Institute of Facilities Managers to discuss how we can work more closely.

One outcome of these meetings is the first joint event with CIBSE planned for 7th March 2013 which is being sponsored by Clyde and Co. Another outcome was the recently published Jargon Buster; this is a pocketbook of industry jargon and information which we hope specifiers will find to be a useful guide. The aim of the publication is to promote AMPS members as the place for quality products and services and for technical advice.

2012 also saw the major overhaul of the AMPS website which was re-launched in May to coincide with AMPS exhibiting at the Facilities Management Event at the NEC. The members on-line directory is much improved and members now have the ability to change their profiles themselves, although we are always here to help. We have

also been working with a search engine optimisation company who are helping us to ensure that the AMPS website comes up as high as possible on internet searches.

We are also using articles in key magazines to raise awareness of AMPS and the website. The key AMPS message via magazines is that AMPS is the place to find quality suppliers and to get technical advice. We have seen a correlation to media coverage gained and an increase in unique website visitors, so we know this approach is working.

A new member benefit was launched in 2012 provided by Clyde & Co. This benefit provides members with one hour's free advice per month on any regulatory enforcement issue from corporate manslaughter/gross negligence manslaughter to environmental issues. This joins the growing list of practical member benefits such as the ISO guides which are available for free download in the members only area of the website.

I have also been working with the technical committee to develop a technician training award that will give members a competitive edge. Members will be able to send their technicians on a series of training events offered by other AMPS members. This is still work in progress and we hope to launch this towards the end of 2013.

In order to attract some of the smaller players that supply products and services to other members and into the industry generally, the council have agreed to create a

membership tier for companies with a turnover of £1 million or less. This is already attracting some new members.

Please do contact me for any help with getting the most out of your membership [bdm@amps.org.uk](mailto:membershipbdm@amps.org.uk).



Wendy Grafton,
Business Development Manager



AMPS NETWORKING EVENTS 2012

The AMPS AGM, Annual Conference & Luncheon – Institution of Civil Engineers, London – 8th March 2012

The 2012 AMPS Conference was held at One Great George Street on Thursday 8th March 2012 with a record turnout of members and a varied and interesting line up of expert speakers.

The Conference started with independent energy consultant Peter Webster who drew upon his 30 years of experience in negotiating, structuring and operating long-term energy contracts to provide an interesting insight into the energy supply and demand issues we face in the future.

Second up was Dr Gordon Mizner; Chief Executive of the EDT (Engineering Development Trust), a UK-wide education charity providing science, technology, engineering and mathematics (STEM) enrichment activities for UK youth, who raised many interesting points about attracting young people into the engineering sector and the key role companies can play in make the industry more attractive by changing perceptions amongst UK youth.

Charles Hendry, The Minister of State for Energy and Climate Change, was our final speaker and gave a compelling talk on the UK's energy strategy and explained in detail the thinking behind the future direction the country will take to ensure we meet growing energy demand, whilst meeting our climate change responsibilities.

Finally, English rugby legend Martin Bayfield gave a truly entertaining speech about his experiences on tour with the British Lions, with many amusing anecdotes of the passionate and good humoured rivalry that exists between players – particularly English and Welsh!

AMPS 2012 Awards

The AMPS Awards 2012 were announced at the recent AMPS Awards dinner held at Hilton Metropole, NEC Birmingham on Wednesday 18 April.

AMPS Company of the Year 2012 – Dieselec Thistle Generators Ltd

Thistle Generators was rescued from administration in late 2010, leading to the formation of a new consolidated generator specialist rebranded "Dieselec Thistle Generators Ltd". Early growth has been impressive with the company doubling turnover in 2011 and with high performance set to continue this year (ending June 2012).



"I think it's a remarkable story to get from where they were to where they are in such a short time." Keith Marshall – AMPS Chairman

Staff numbers have risen from 13 in early 2010 to over 50 and the company maintains a high churn rate of rolling stock inventory of standard generators whilst fulfilling over 5500 service visits per year.



Pictured receiving the award left to right is Gordon Taylor (Finance Director), Brian Muirie (Sales Director), and Paul Moore (Managing Director).

AMPS Lifetime Achievement Awards 2012

The AMPS Lifetime Achievement is a respected peer-to-peer award given to the individual/s who according to the views of members have made a distinctive contribution to the power sector and are recognised and well regarded throughout the industry.

In 2012, the association members have selected two awards winners:

Tony Shirtliff – Managing Director, Westac Power Limited

Tony Shirtliff is managing Director of Westac Power Limited and a long-standing AMPS member. He has served as Council member for many years and represented AMPS as Chairman during 1997 and 1998. He has played a leading role in the British generating set industry, maintaining the high standards of generating set manufacturing and business that is so clearly a mark of our industry.

Paul Blything – Global Sales Director, Electromech Ltd

Paul Blything has worked for many of the most respected names in the gen-set industry over the last 50 years. With such vast experience there's never a dull moment with Paul, his stories are numerous and entertaining both relating to the industry and beyond. But it's the high esteem Paul is held in by colleagues and competitors that earns him the Lifetime Achievement award, as one of Paul's fellow AMPS members explains...

"Paul will help anyone with information and advice, many times when at Broadcrown I wanted some research on a country and who to deal with etc, whilst we were competitors, he always helped and without reservation with what always turned out to be 100% correct. In the last few years I have had great pleasure working with Paul at Cummins and then Deutz, where he added great value."

AMPS NETWORKING EVENTS 2012 (CONTINUED)

AMPS Golf Day – Forest of Arden Club, 8th May

The amount of teams entering had swelled to even greater numbers this year, not just for the company we suspect, but for the pleasure of playing at the prestigious venue that is the Forest of Arden.

To say the course was at an advanced level for our golfers would be an understatement as the competitors challenged the water, sand bunkers and the rough, which was the greatest enemy of all and many a long hitter was thwarted a good score by the loss of a ball(s) in a seemingly innocent patch of grass!

Fortunately, the weather was kind because a 6 hour round was the torment for some of the gallant entrants, a march up Mount Snowdon might have taken less time!

Once back at “Base Camp”, a hearty meal was waiting for the weary golfer plus a very impressive table which sported an excellent array of prizes for the winners, plus prizes for additional competitions such as nearest the pin and longest drives and of course a raffle, which were sponsored by some very generous companies, and made the day even more amazing.



A big thank you to Andy Bell, MD of Mecc Alte UK Ltd for organising the whole event and the sponsors who gave so generously to the prize table.



The event winners were:

AMPS TEAM WINNERS

- 1st Place – Craig Harrison – Creative Benefit Solutions
- 2nd Place – Brad Baker – Creative Benefit Solutions
- 3rd Place – Stephen Ord – Deep Sea Electronics

1st – Western Union Business Solutions
Matt Kurlapski, David Allen, Adrian Hubbard, Simon Brookshaw

2nd – Bradgate Containers
James Bexon, Mark Woodward, Mark Dozell, Stefan Nowicki

3rd – SDMO Energy
Nick Bradshaw, Alan Allain, Danny Buttar, Dave Ball

WIP SINGLES

1st – David Allen – Magden Ltd

2nd – Nick Marks – Abird Ltd

3rd – James Bexon – Bradgate Containers

AMPS Karting Day, 27th September

We had a great afternoon out at the AMPS Go-karting event which was attended by nine teams. After a gruelling 70 lap race the runaway winners were the team from Deutz Ag who posted a best lap time of 70.529 seconds around the 1360m track. Well done and thanks to everyone who took part. The results are below. We have decided that this will be the last Karting event for the time being and we will be looking into other social events that we can offer members in 2013.

Position Team

1. Deutz Ag	6. MTU
2. IPU 2	7. Arcgen Hilta 2
3. Arcgen Hilta 1	8. IPU 4
4. Universal Silencers	9. IPU 3
5. IPU 1	



ECONOMIC REPORT

FROM CHRIS EVANS

The year just gone was another disappointing one for global growth with once again the developed economies seeing almost no progress and reliance for any advance resting on the developing countries. The World Bank provisionally calculated global growth at 2.3% (below the 3% regarded as recessionary) with the developing countries managing a 5.1% rate but the developed nations recording only 1.3%.

All this was reflected in global energy use which was estimated to have risen only 2.2% in 2011 – less than half the rate of the previous year – with a stabilisation at best in 2012. There has been a decline in use in OECD countries and a higher fall in Europe as problems continue to beset. China has become the world's largest consumer of energy, well overtaking the USA, whilst India has taken third position.

Official data suggest that the value of sales of generator sets made by UK companies increased by a quarter in 2011 to around £1.4 billion but when figures become available for 2012 they are likely to evidence a stabilisation.

Sales data collected by AMPS for alternators showed a stable level of business in the first half of the year.

The UK remains one of the biggest producers and exporters of generating sets although each year international competition increases, notably from Chinese companies and especially in the Asian growth markets. This was reflected in the announcement that the UK's biggest producer was to move part of its product range for manufacture in China.

The power generator industry has consolidated its position as one of the most important contributors to the UK net trade; exports increased by about a third in 2011 but levelled off last year and were some 3% higher by the third quarter. At this time exports exceed imports by a factor of more than 10 but this ratio will diminish as more production is re-sourced.

Most analysts recognise a growing energy gap as supply fails to meet even the softened rate of increase of demand, which would jump if the world economies finally recovered. Many parts of the globe have been subject to power failures, often connected with severe climatic conditions that appear to be occurring more frequently due to global warming. There remain dilemmas where long term investment requires stable policies but governments rarely enjoy longevity whilst development can clash with environmental aims. One estimate claims that 1.3 billion people have no access to electricity and so the potential rise in consumption remains considerable. It seems unlikely that reliable central power supply will be fully achievable and it appears inevitable that requirement for private back-up generation will continue.

There continues to be an expectation that world energy demand will increase by at least a third over the next 25 years, with naturally the lion's share occurring in non-OECD countries as the population rises and standards of living improve.

Environmental policies ensure that great emphasis will be placed on renewable fuels but these generally rely heavily on subsidy to compete with more traditional sources. The developed world may be weaning itself from coal as a fuel for production of electricity but it remains a core fuel in Asia. Gas has been encouraged by governments and lifted by the development of unconventional sources – fracking has allowed release of reserves, notably in the US for both gas and oil, but until now the price impact has been only national and oil prices have remained uncomfortably high.

There are many challenges ahead for the power generator providers but whatever the constraints and difficulties the comfort is that underlying demand can only increase.

AMPS STATISTICS

AMPS continues to run a major collection of global data based on the supply of alternators within major geographical regions. Broad annual information from this system is released to the AMPS membership. Trade data is posted on the member area of the AMPS website at regular intervals.



TECHNICAL COMMITTEE

Stan Archer	Deep Sea Electronics plc
Gary Coleman	MTU UK Ltd
Andrew Greer	FG Wilson (Engineering) Ltd
David Jewkes	Covrad Heat Transfer Ltd
Roger Josephs	Powertecnicue Limited
Keith Marshall	Sheafpower Ltd (Chairman)
Chris Marsland	ENER-G Holdings plc
Richard Meadows	Cummins Power Generation (Kent) Ltd
Richard Payne	Cummins Ltd
Robert Ralphs	IPU Group
Mike Vidler	Industrial & Marine Silencers Ltd
Steve Wells	Mecc Alte (UK) Ltd
Chris Whitworth	Cummins Generator Technologies (Vice Chairman)

TECHNICAL COMMITTEE **REPORT**

FROM KEITH MARSHALL

Another year, another clutch of regulations and forthcoming regulations.

The Technical Committee has had a full year with work on the Association's behalf on:

- The forthcoming re-cast of the RoHS Directive wide ranging implications for the engine manufacturers in particular
- The likely direction of further emissions legislation
- Cross European work on standardising Grid Codes – G59/3 will be coming soon and we hope to hold an open event to brief members of the coming changes in the not too distant future
- Further development of the AMPS Technician's Training Programme which we hope to launch late 2013/early 2014
- Publication of the final parts of the AMPS Guides to ISO8528 and a Guide to UL2200

And of course the cherry on the cake, the release of the AMPS Jargon Buster. For those who have not seen it, this free booklet (also available on-line) is a compendium of terms, definitions, regulations and related information for

Power Systems. It has been circulated to some 5,000 consultants and engineers as reference material which also promotes our Association and its members. It is the first publication that AMPS has ever produced aimed at an external audience and we hope that it will be a stepping stone to promoting our members to a much wider audience. We also hope that this will be an annual publication, expanded every year. On behalf of the Association I would sincerely like to thank all the contributors, some 20+ companies and individuals, whose help and assistance made it possible.

I would like to take this opportunity to thank the members of the Technical Committee for their efforts this year. It's a demanding working world for all of us at the moment which makes their time and support all the more precious and appreciated. The thanks of the Committee also go to Bill Rounce, our Technical Secretary, who retires from the post in April 2013. Bill has done sterling work for us over the last few years and his support and inimitable style of minutes will be greatly missed! Our thanks also go to Wendy Grafton, Lesley Hawken and the rest of the Secretariat for their help, assistance and support.

LISTING OF COMMITTEE MEMBERS REPRESENTATION AT **BSI**

BSI Committee No	BSI Committee Title	Representative
GEL/008	Systems Aspects for Electrical Energy Supply	Andrew Greer Lesley Hawken
GEL/210	EMC – Policy Committee	Robert Ralphs Lesley Hawken
GEL/210/11	EMC Product Standards	Robert Ralphs Lesley Hawken
GEL/600	Earthing	Stan Archer Lesley Hawken
GEL/600/0-/01	Revision of BS 7430	Stan Archer
JPEL/064	Electrical Installations of Buildings – Joint Committee	Andrew Greer
MCE/003	Safeguarding of Machinery	Robert Ralphs
MCE/014	RIC – Engines	Richard Meadows
MCE/014/0-/01	RIC Engines – Engines to be Used in Potentially Explosive Atmospheres	Richard Payne Lee Vasey Richard Meadows
MCE/014/0-/02	RIC Engines – Safety	Richard Payne Lee Vasey Richard Meadows
MCE/014/0-/03	RIC Engines – Emissions	Richard Payne Lee Vasey Richard Meadows
MCE/014/0-/04	RIC Engines – Human Interface	Richard Payne Lee Vasey Richard Meadows
MCE/014/0-/05	RIC Engines – Vocabulary	Lee Vasey Richard Meadows
MCE/014/0-/06	RIC Engines – Performance	Richard Payne Richard Meadows
MCE/014/0-/07	RIC Engines – Noise and Vibration	Richard Payne Lee Vasey Richard Meadows
MCE/014/0-/08	RIC Engines – Generating Sets	Richard Payne Lee Vasey Richard Meadows
MCE/022	Engines for Road Vehicles	Lesley Hawken
PEL/002	Rotating Electrical Machinery	Chris Whitworth Lesley Hawken
PEL/017/02	Low Voltage Switchgear and Controlgear	Andrew Greer Lesley Hawken
PEL/021	Secondary Cells and Batteries	Lesley Hawken
PEL/099	Erection and Operation of Power Installations	Lesley Hawken

Note: Mrs Lesley Hawken is a non-participating papers only member.

MEMBERS OF COUNCIL

Co-opted	May 2007	Mr R Lane-Nott	AMPS
Elected	2010	Mr R Beebee	IPU Group
Elected	2010	Mr M Ferris	MTU UK Ltd
Elected	2011	Mr D Arthur	Swan Generators Ltd
Elected	2011	Mr A Bretherton	Woodward International, Inc
Elected	2011	Mr J Clarke	NJ Froment & Company Ltd
Elected	2011	Mr K Marshall	Sheafpower Ltd
Elected	2011	Mr S McKinty	FG Wilson (Engineering) Ltd
Elected	2011	Mr D Tasker	Volvo Group Ltd
Elected	2011	Mr D Walker	Van Spall Associates (CHP) Ltd
Elected	2012	Mr A Beech	Deutz AG-UK
Elected	2012	Mr A Bell	Mecc Alte UK Ltd
Elected	2012	Mr A Horwell	Broadcrown Holdings plc
Elected	2012	Mr P Stapleton	Bradgate Containers Ltd
Elected	2012	Mr J Stuart	DEIF UK Ltd
Elected	2012	Mr R Teasdale	Worldwide Independent Power

Mr K Marshall was re-elected Chairman in March 2012

Mr J Stuart and Mr D Tasker both offered their resignation from Council during the year

MEMBERSHIP UPDATE

During the last financial year (1st July 2011 – 30th June 2012) and up to the 31st December 2012 the following companies applied to join AMPS as Full Members:

AKG UK Ltd

Dieselec Thistle Generators Ltd

Facilities Management Association

G&M Power Plant Ltd

Harrington Generators International Ltd

Interpower International Ltd

Omicron Electronics UK Ltd

Teddington Appliance Controls Ltd

Weston Body Hardware

Council unanimously agreed to scrap the Affiliate category of membership. The following two Affiliates have now been merged into Full Membership:

The Generator Company

Industrial & Marine Silencers Ltd

Also during this period the following companies resigned from Membership:

Ashvale Engineering Ltd

CMEC Power Generation Solutions Ltd

Deif UK Ltd

Fozmula Ltd

ICEL Group Ltd

Musgrave Generators Ltd

NOV Portable Power

SRF Europe Ltd

As a result, there were 80 Full Members of the Association as of 31st December 2012.

AMPS TEAM



Roger Lane-Nott Director General AMPS.

- He has overall responsibility for AMPS
- He sits on the AMPS Council and is accountable to them

Email: ceo@aea.uk.com
Tel: 01733 207601



John Marlow AMPS Company Secretary. He is responsible for:

- All accounts matters – invoicing, chasing overdue invoices, preparation and presentation of monthly accounts to the AMPS Council
- Preparation and presentation of ledgers and accounts for AMPS auditors
- Production of the Annual Report

Email: admin@aea.uk.com
Tel: 01733 207605



Angela Barnatt AMPS Executive Assistant. She is responsible for:

- Administration of AMPS Council and Membership matters
- Management of AMPS events
- Management of the AMPS Conference

Email: ab@aea.uk.com
Tel: 01733 207602



Wendy Grafton AMPS Business Development Manager. She is responsible for:

- Increasing membership
- Creating new business opportunities for AMPS
- Liaising closely with members
- Establishing contact with consultants, specifiers and facility managers
- Raising awareness of AMPS as a Trade Association within the wider industry sector
- Developing and enhancing member benefits

Email: bdm@amps.org.uk
Tel: 01733 207602



Bill Rounce AMPS Technical Committee Secretary.

- He supports the Technical Committee and
- Provides expert knowledge and guidance on technical matters to Members

Email: billrounce@aol.com
Tel: 01733 207613



Lesley Hawken AMPS Technical Administration. She is responsible for:

- Administration of AMPS Technical Committee
- Technical administration

Email: techadmin@amps.org.uk
Tel: 01733 207613



Debbie Dale She provides:

- Export and related information – enquiries, conferences and shows
- Looks after the day to day maintenance of the AMPS web site

Email: export@aea.uk.com
Tel: 01733 207603

PAST PRESIDENTS

2011	K Marshall	Sheafpower Ltd
2010	D Tasker	Volvo Group UK Ltd
2009	D Tasker	Volvo Group UK Ltd
2008	A Beech	Cummins UK Ltd (Power Generation)
2007	R Watterson	DEIF (UK) Ltd
2006	D Scott	Cummins UK Ltd (Power Generation)
2005	A Hegarty	F G Wilson (Engineering) Ltd
2004	P Stapleton	Bradgate Containers Ltd
2004	P Blything	Atlas Copco Masons Ltd
2003	M Ferris	MTU Detroit Diesel UK Limited
2002	K Sewter	NJ Froment & Company Ltd
2001	R Beebee	IPU Group
2000	R Beebee	IPU Group

1999	P Stapleton	Bradgate Containers Ltd
1998	A Shirtliff	Westac Power Ltd
1997	A Shirtliff	Westac Power Ltd
1996	RN Lloyd Evans	Countryman Power Plant Ltd
1995	B Tatton	Puma Power Plant Ltd
1994	B Tatton	Puma Power Plant Ltd
1993	J E Harrison	Atalanta Engineering Ltd
1992	J E Harrison	Atalanta Engineering Ltd
1991	J E Harrison	Atalanta Engineering Ltd
1990	K Runnacles	Slington Group
1989	G Smith	CTH Holdings
1988	G Smith	CTH Holdings
1987	Formation	

FULL MEMBERS

ABB Limited	Dieselec Thistle Generators Ltd	Morris Site Machinery
Addicott Electrics Ltd	Durapipe PLX	MTU Onsite Energy Systems GmbH
Advanced Diesel Engineering Limited	Ener-g Holdings plc	MTU UK Limited
Aggreko UK Ltd	E-Tec Power Management Limited	NJ Froment & Company Ltd
A J Power Limited	Facilities Management Association	Omicron Electronics UK Ltd
AKG UK Ltd	FG Wilson (Engineering) Ltd	P & I Generators Ltd
Allam Marine Ltd	Finning (UK) Ltd	Parker Hannifin, Racor Filter Division Europe
Allcool London Limited	Fleetsolve Ltd	PE Generators
AVK SEG (UK) Limited	G+M Power Plant Ltd	Perkins Engines Company Limited
Bearward Engineering Ltd	Genco EEC Ltd	Powersource Projects Ltd
Bolger Engineering Ltd	The Generator Company	Powertecnik Limited
BGG UK Ltd	Genpart (UK) Ltd	Precision Controls Ltd
Bradgate Containers Ltd	Harrington Generators International Ltd	Progress Group
Broadcrown Holdings plc	Howard Butler Limited	Riello UPS Ltd
Burtonwood Generator & Switchgear Services Ltd	Industrial Marine Silencers Ltd	Scania Great Britain Ltd
Caterpillar Marine Power UK Ltd	Ingram Installations Limited	Sheafpower Limited
ComAp a.s.	Interpower International Ltd	Swan Generators Limited
Control and Power Systems Ltd	IPU Group	Teddington Appliance Controls Ltd
Covrad Heat Transfer Ltd	FPT Industrial	Turner Engine Powered Solutions
Crestchic Ltd	JCB Power Products Ltd	Universal Silencer (Europe) Ltd
Cummins Generator Technologies	Jenelec (Europe) Ltd	Van Spall Associates (CHP) Limited
Cummins Power Generation (Kent) Ltd	Lister Petter Limited	Volvo Group UK Limited
Cummins UK Ltd – Power Generation	Littelfuse Selco A/S	W B Power Services Ltd
Dale Power Solutions plc	Leroy Somer Limited	Welland Engineering Co Ltd
Deep Sea Electronics plc	Marathon Electric	Westac Power Limited
Deutz AG-UK	Marelli UK Limited	Weston Body Hardware
	Mecc Alte (UK) Ltd	Woodward Controls UK Limited
		Worldwide Independent Power

As of 28th February 2013

WHAT AMPS OFFERS ITS MEMBERS

OBJECTIVES OF THE ASSOCIATION

- To promote the global sales and services of diesel and gas engine and gas turbine driven electrical generating systems manufactured by the members companies of AMPS
- By representation on National, European and International Standards Committees, EUROGEN and other bodies, to speak with one voice on all issues of technical standards, legislation and commercial policy which affect the members interests
- To help members maintain the highest technical standards, quality and customer support

WHAT AMPS OFFERS ITS MEMBERS

AMPS encourages its members to be actively engaged and participate in its work. It is only by constant interchange that AMPS can be truly representative and it is for this reason it focuses resources on offering and facilitating added value products and services for members. These are approved by the AMPS Council.

No matter what their scale of business, AMPS wants members to value their Association and its objectives and to recognise what is done on their behalf.

AMPS wishes members to appreciate the value of meeting other members in non-commercial yet relevant forums, and to participate in AMPS democratic social structure and activities.

THIS IS ACHIEVED BY REPRESENTATION

AMPS represents member companies to Government, Parliament, the EU and the media and to other key opinion formers.

AMPS keeps members briefed on key issues at Council and Technical meetings through member only networks – e-bulletin and the website (www.amps.org.uk).

ADDED VALUE AND ADVICE

Several information services are available for members delivered by email and through the members' only area of the website. There are many commercial services available to members and AMPS expressly does not compete with these. The added value which differentiates what AMPS offers is the special role that member companies play in providing support and helping to identify and being actively involved in the solutions.

NETWORKING

- Opportunities to network with over 80 key companies who are specialists in design, manufacture, installation, maintenance and supply of electrical power generating systems
- Members amongst the most successful exporters of diesel & gas engine driven electrical generating systems in the world
- Networking opportunities with other associations such as CIBSE, FMA and BIFM via special events aimed at specifiers and consultant engineers

INFORMATION SERVICES

AMPS provides the following information services:

- Alerts – early identification of upcoming issues
- Advice on new policy, regulation, EU and UK legislation and best practice
- Market Intelligence – economic assessments
- Statistical collection
- Technical information and support
- Standard and regulations documentation
- Export and overseas opportunities
- Legal expertise

TECHNICAL COMMITTEE

AMPS has a Technical Committee which nurtures and builds consensus by strong member leadership. Technical meetings provide input to standards and regulation bodies exchange information on EC directives, BSI, ISO, IEC etc. They also provide a regular exchange of technical information and issues between members.

MARKETING

- AMPS actively promotes member organisation via PR opportunities in industry leading magazines
- Advertising opportunities in the Jargon Buster
- Advertising opportunities in the AMPS Quarterly magazine

SEMINARS AND NEWSLETTERS

- Annual Conference & Luncheon
- Business seminars on topical business and technical subjects
- Monthly e-bulletin and Quarterly Magazine

PROMOTION

- Active AMPS Website to promote members' interests with link to each member's website
- AMPS work on behalf of its members, recommending their products and services to prospective users
- AMPS newsletters provide a platform for members to promote their products and services

BENEFITS

- Standard terms of business and warranty to meet most situations
- Legal helpline
- Export opportunities for UK Manufacturers
- Full use of AMPS' state of the art conference facilities at Samuelson House which are available to members at favourable discounted rates for meetings, product launches etc. For further details contact John Marlow on 01733 207605 or admin@amps.org.uk

HOW TO BE INVOLVED

AMPS encourages active participation by member companies to establish its work and activity programme and guide its priorities. It facilitates intelligent networks of members through its website, Council and Technical Committee. One of the major benefits of AMPS is the unique opportunity it provides to take part in the industry and its common issues through AMPS structure and through representation on influential external groups and bodies.



For more information about AMPS membership, technical help and sourcing suitable suppliers contact AMPS on +44 (0) 8456 448748

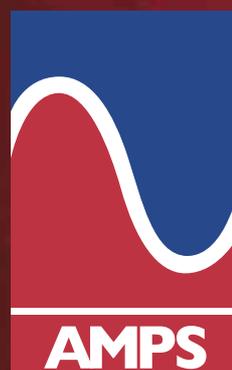
Association of Manufacturers of Power Generating Systems (AMPS)

Samuelson House, 62 Forder Way, Hampton, Peterborough PE7 8JB

Tel: +44 (0) 8456 448748

Fax: +44 (0) 1733 314767

Email: ab@amps.org.uk



www.amps.org.uk